

# St. Petersburg Civitan Club Board of Directors Meeting Minutes

January 8<sup>th</sup>, 2020

## Call to order

A meeting of the St. Petersburg Civitan Club Board of Directors and members was held at the Beach House at 18604 Gulf Blvd, Indian Shores FL 33785 on January 8<sup>th</sup>, 2020. Board members of the St. Petersburg Civitan Club that were present were Magda Rodriguez, and Lauren Heckert. Absent were Jim Belcher, Norm Bungard and Tom Starkweather. Also present was Jan Ward.

## Reports

**President** – No new report.

**Secretary** – Lauren Heckert reported 11 members had dropped out and no longer are members. We added 4 new members for the month. Two members moved. Eight members indicated time was a factor. One was a year behind in dues and decided not to rejoin. The Club Board still needs a President Elect to fulfill the open position.

Lauren reviewed the member dues price increase to \$16 a month for 2020. Most all members took the early payment option and paid for the year. This actually reduced our expected dues income. Preliminary discussion was held regarding keeping dues at \$16 for 2021 but reducing the discount to \$165-170 for the year. That will get us closer to breaking even. The Club Board will vote when we have more members present.

We still have 6 members that have not paid any dues for 2020. Letters were mailed along with numerous emails and phone calls. We will probably lose a few more for nonpayment of dues. Those folks will be removed from the roster for the 2<sup>nd</sup> quarter (3<sup>rd</sup> fiscal quarter).

**Treasurer** – Lauren Heckert reported we had 7 events in December and 2 scheduled for January. We also reviewed the club financial status and budget for 2020. The Club took in \$3045 less than we spent in 2019. The budget shows us operating at a deficit of \$1200.28 in 2020. This is the reason we need to ensure all fund raising activities are profitable for the club this year. Currently we have \$8732.27 in our Regions Checking account.

## New Business

Most discussion centered around fund raising ideas and the need for the club to come up with ideas that will generate income to cover the Club expenses. As always member engagement will be key so there are enough volunteers to handle all of the necessary tasks. Some of the ideas discussed were:

Chili Cook-off as proposed by Pete to be held in late summer or fall.	Sell custom engrave bricks to members and clients. Jan is researching details on the bricks.	Design tee shirt to be sold to members and the public. Magda will work on design in February.
Have a fish fry open to the public.	Design and sell a license plate.	Offer name plates to clients to be placed on the proposed benches on the deck.
Have Hawaiian luau.	Explore grants for some of our projects. The historic registry sign for the 100 year celebration is one.	

## Motions

- There were no new motions put forth for vote.

## Adjourn

The meeting adjourned at 7:44 pm.